



## HOME ENERGY SAVINGS CONFIRMATION SCRIPT

Hi M/M \_\_\_\_\_, this is \_\_\_\_\_ with (Name of Company). I would like to thank you for your interest in having us conduct a free home energy inspection of your home.

**As a quick review of what we'll do:** our energy inspector will meet with you in your home and he'll have some instrumentation with him to evaluate your home energy efficiency by doing a 15-point inspection. He'll then provide you with a report called an "Energy Loss Analysis" that will point out the areas where you're leaking the most energy. He'll then develop a game plan of things you can do to make your home more energy efficient. Some of the items you can do yourself, others may require professional installation.

**Your Energy Inspector will be prepared to give you information on the energy savings products your home may need, and they will provide you the pricing for those services.**

If possible, we would like to have both you and your spouse present since your energy inspector will need to ask a few questions about your home energy use. One of the things we ask is that you have your energy bills available when we come out. This way we'll be able to make a reasonable assessment of what you may realize in the way of a savings each month, Ok?

- How do you heat your house, is it gas, oil or electric?
- Do you have any cold spots in the house that you're specifically concerned with?
- Are there any fireplaces there?
- How do you cool the house, what kind of air conditioning do you have? (window units or central air?)
- How old is the house?
- Is there a basement?

**What time of the day would be suitable** (for **both** of you to be there), **day or evening?**

Okay, I have an opening on either \_\_\_ day or \_\_\_ day, which one will best work for you?

Okay, let's set it for \_\_\_ o'clock on \_\_\_ day. Will this appointment time interfere with any other plans you may have? The reason I ask is we normally allow about 2 hours for the visit.

We have you confirmed for (day/date/time). And you said this time was also good for M/M \_\_\_\_\_ as well? Great! Please remind M/M. \_\_\_\_\_ as we will be making a special trip to see you.

Thank you and have a wonderful day.